

2022 SAG-AFTRA AUDIO COMMERCIALS CONTRACT

Rates Effective 6/1/22 - 3/31/25

		ACTOR, ANNOUNCER	SOLO/DUO	GROUP SINGER/SPEAKER		
				3-5	6-8	9+
Sessions		\$347.60	\$347.60	\$256.10	\$226.60	\$201.00
Sessions with multi-tracking <small>(solo/duo rate if multi-tracking with group)</small>		\$521.40	\$521.40	\$384.15	\$339.90	\$301.50
Sessions with sweetening			<small>add 100% session per track</small>	\$384.15	\$339.90	\$301.50
13 Week Wild Spot	No "Majors" - 1st Unit	\$347.60	\$347.60	\$256.10	\$226.60	\$201.00
	Units 2-25 ea	\$5.12	\$5.12	\$2.66	\$2.28	\$2.00
	Units 26-60 ea	\$3.85	\$3.85	\$2.28	\$1.75	\$1.75
	Unit 61 and thereafter	\$3.85	\$3.85	\$1.29	\$1.11	\$1.11
N.Y. Alone	Units 1-35 ea	\$520.44	\$520.44	\$283.02	\$251.27	\$223.01
	Units 36 and thereafter	\$3.85	\$3.85	\$2.28	\$1.91	\$1.81
		\$3.85	\$3.85	\$1.29	\$1.11	\$1.11
Chi or LA Alone	Units 1-35 ea	\$472.02	\$472.02	\$283.02	\$251.27	\$223.01
	Units 36 and thereafter	\$3.85	\$3.85	\$2.28	\$1.91	\$1.81
		\$3.85	\$3.85	\$1.29	\$1.11	\$1.11
Two of NY,Chi,LA	Units 1-60	\$634.79	\$634.79	\$338.05	\$259.31	\$230.75
	Units 61 and thereafter	\$3.85	\$3.85	\$1.91	\$1.91	\$1.81
		\$3.85	\$3.85	\$1.29	\$1.11	\$1.11
All Three-NY,Chi,LA	Units 1-60	\$802.07	\$802.07	\$376.59	\$291.38	\$259.31
	Units 61 and thereafter	\$3.85	\$3.85	\$1.91	\$1.91	\$1.81
		\$3.85	\$3.85	\$1.29	\$1.11	\$1.11
8 Week Wild Spot	No "Majors" - 1st Unit	\$347.60	\$347.60	\$256.10	\$226.60	\$201.00
	Units 2-25 ea	\$4.09	\$4.09	\$2.53	\$2.16	\$1.91
	Units 26-60 ea	\$3.08	\$3.08	\$2.16	\$1.66	\$1.66
	Unit 61 and thereafter	\$3.08	\$3.08	\$1.22	\$1.05	\$1.05
N.Y. Alone	Units 1-35 ea	\$416.32	\$416.32	\$268.87	\$238.72	\$211.85
	Units 36 and thereafter	\$3.08	\$3.08	\$2.16	\$1.81	\$1.73
		\$3.08	\$3.08	\$1.22	\$1.05	\$1.05
Chi or LA Alone	Units 1-35 ea	\$377.64	\$377.64	\$268.87	\$238.72	\$211.85
	Units 36 and thereafter	\$3.08	\$3.08	\$2.16	\$1.81	\$1.73
		\$3.08	\$3.08	\$1.22	\$1.05	\$1.05
Two of NY,Chi,LA	Units 1-60	\$507.83	\$507.83	\$321.14	\$246.34	\$219.20
	Units 61 and thereafter	\$3.08	\$3.08	\$1.81	\$1.81	\$1.73
		\$3.08	\$3.08	\$1.22	\$1.05	\$1.05
All Three-NY,Chi,LA	Units 1-60	\$641.65	\$641.65	\$357.75	\$276.78	\$246.34
	Units 61 and thereafter	\$3.08	\$3.08	\$1.81	\$1.81	\$1.73
		\$3.08	\$3.08	\$1.22	\$1.05	\$1.05
Network Program Comm'ls	1 week unlimited use	\$588.18	\$588.18	\$441.40	\$441.40	\$441.40
	4 weeks unlimited use	\$954.22	\$954.22	\$733.83	\$656.18	\$599.48
	8 weeks unlimited use	\$1,520.00	\$1,520.00	\$1,169.50	\$1,044.74	\$936.33
	13 weeks unlimited use	\$1,886.24	\$1,886.24	\$1,450.77	\$1,297.19	\$1,188.40
	26 uses in 13 weeks	\$943.19	\$943.19	\$725.22	\$648.50	\$592.61
	39 uses in 13 weeks	\$1,420.39	\$1,420.39	\$994.52	\$887.79	\$806.51
	13 weeks use on across-the-board programs	\$1,975.14	\$1,975.14	\$1,518.88	\$1,358.32	\$1,244.42
Regional Network	Incl. at least 1 of NY, LA, CHI	\$1,138.24	\$1,138.24	\$1,138.24	\$1,024.47	\$921.36
Program Comm'ls - 13 weeks	No "Majors"	\$1,138.24	\$1,138.24	\$533.55	\$533.55	\$533.55
Local Program Uses		\$377.78	\$377.78	\$377.78	\$377.78	\$377.78
Dealer	26 weeks	\$940.00	\$745.69	\$486.14	\$389.01	\$243.15
	8 weeks	\$469.97	\$372.85	\$243.09	\$194.50	\$121.58
	Sound Effects Performers - Session + Initial 26-weeks' use	\$297.74				
	Sound Effects Performers - Session + Initial 8-weeks' use	\$282.52				
Move-Over-Internet	4 week option	\$434.50	\$434.50	\$320.13	\$283.25	\$251.25
<small>solo/duo multitracking: \$651.75/4 wks, \$782.10/8 wks, \$2,085.60/1 yr</small>	8 week option	\$521.40	\$521.40	\$384.15	\$339.90	\$301.50
	1 year option	\$1,390.40	\$1,390.40	\$1,024.40	\$906.40	\$804.00
Move-Over-New Media	4 week option	\$434.50	\$434.50	\$320.13	\$283.25	\$251.25
<small>solo/duo multitracking: \$651.75/4 wks, \$782.10/8 wks, \$2,085.60/1 yr</small>	8 week option	\$521.40	\$521.40	\$384.15	\$339.90	\$301.50
	1 year option	\$1,390.40	\$1,390.40	\$1,024.40	\$906.40	\$804.00
Made-For-Internet	4 week option	\$434.50	\$434.50	\$320.13	\$283.25	\$251.25
<small>solo/duo multitracking: \$651.75/4 wks, \$693.46/8 wks, \$1,824.90/1 yr</small>	8 week option	\$462.31	\$462.31	\$340.61	\$301.38	\$267.33
	1 year option	\$1,216.60	\$1,216.60	\$896.35	\$793.10	\$703.50
Made-For-New Media	4 week option	\$434.50	\$434.50	\$320.13	\$283.25	\$251.25
<small>solo/duo multitracking: \$651.75/4 wks, \$693.46/8 wks, \$1,824.90/1 yr</small>	8 week option	\$462.31	\$462.31	\$340.61	\$301.38	\$267.33
	1 year option	\$1,216.60	\$1,216.60	\$896.35	\$793.10	\$703.50
Foreign Use <small>(18 months use)</small>		\$689.61	\$689.61	\$399.97	\$275.84	\$220.58
Single Market Commercials	60 min session + 13 weeks	\$239.55				
	additional 13 week cycle	\$239.55				
	1 year prepaid use	\$718.75				
	Singers only - 5 comm'ls in 90 min session + 1 year use		\$958.35	\$744.94	\$635.52	\$548.13
	Singers only - additional 26 weeks after 1st year		\$396.11	\$306.97	\$257.56	\$217.83
Demos, Copy Tests, Non-Air	1 hr session	\$239.55				
	Actors/Announcers - Add'l 1/4 hour	\$59.89				
	Singers only - 2 hr session, max 4 comm'ls		\$241.72	\$158.01	\$158.01	\$158.01
	Singers - Add'l 1/2 hour or commercial		\$60.44	\$39.49	\$39.49	\$39.49

HEALTH & RETIREMENT CONTRIBUTION: 20.5%
DISCOUNTED CONTRIBUTION RATE: 19.25%
AUDITIONS
Over 1 hr, per 1/2 hr: \$37.43
3rd and subsequent calls, 1st hour: \$74.85
Additional time, per 1/2 hr: \$37.43

SOUND EFFECTS PERFORMERS
1st hour: \$267.31
Add'l hour: \$178.22
1/2 hr segments: \$89.14
Dealer-Session + init 26 wks use: \$297.74
Dealer-Session + init 8 wks use: \$282.52
Dealer - 8 weeks: \$122.96
Dealer - 26 weeks: \$245.90
Program: \$159.08
Program + wild spot: \$159.08
Wild spot only: \$116.91
TV use: \$512.39

CREATIVE SESSION CALLS
Minimum fee 1st hr: \$311.21
Additional 1/2 hr: \$155.64
SINGERS CONTRACTORS
When employing 3-5: \$64.03
When employing 6-8: \$56.65
When employing 9+: \$100.50

EDITING AND DUBBING
Tags: \$143.84
Local identifiable contact numbers, URLs, QV codes only:
Tags 2-25: \$143.84
Tags 26-50: \$103.23
Tags 51+: \$56.33

2022 AUDIO COMMERCIALS CONTRACT Audio Flex Rates Effective 6/1/22 - 3/31/25		PRINCIPALS		GROUP SINGER/SPEAKER		
		ACTOR, ANNOUNCER	SOLO/DUO	3-5	6-8	9+
Sessions		\$385.00	\$385.00	\$283.80	\$250.80	\$222.20
Tags	Per Tag	\$110.00	\$110.00	\$81.07	\$71.72	\$63.58
	Bundles: of 10	\$879.99	\$879.99	\$648.33	\$573.53	\$508.74
	of 20	\$1,429.98	\$1,429.98	\$1,053.46	\$932.02	\$826.63
	of 30	\$1,649.97	\$1,649.97	\$1,215.59	\$1,075.45	\$953.90
	of 40	\$1,759.97	\$1,759.97	\$1,296.55	\$1,147.17	\$1,017.48
of 50	\$1,924.97	\$1,924.97	\$1,418.09	\$1,254.75	\$1,112.85	
Mechanical Edits		\$385.00	\$385.00	\$283.80	\$250.80	\$222.20
Use Payments - Session to be applied						
Digital Use	4-week	\$385.00	\$385.00	\$283.80	\$250.80	\$222.20
	8-week	\$494.99	\$494.99	\$364.65	\$322.62	\$286.10
	13-week	\$604.99	\$604.99	\$445.71	\$394.34	\$349.80
	6-month	\$824.99	\$824.99	\$607.74	\$537.78	\$476.95
	1-year	\$1,209.98	\$1,209.98	\$891.43	\$788.69	\$699.48
NATIONAL USE						
Terrestrial	4-week	\$769.99	\$769.99	\$567.26	\$501.92	\$445.16
	8-week	\$1,264.98	\$1,264.98	\$931.90	\$824.55	\$731.27
	13-week	\$1,594.97	\$1,594.97	\$1,175.00	\$1,039.59	\$922.00
	6-month	\$2,364.96	\$2,364.96	\$1,742.26	\$1,541.52	\$1,367.16
	1-year	\$4,069.93	\$4,069.93	\$2,998.33	\$2,652.82	\$2,352.86
Combined terrestrial/digital	4-week	\$962.48	\$962.48	\$709.05	\$627.32	\$556.37
	8-week	\$1,512.47	\$1,512.47	\$1,114.28	\$985.80	\$874.37
	13-week	\$1,897.47	\$1,897.47	\$1,397.86	\$1,236.82	\$1,096.90
	6-month	\$2,777.45	\$2,777.45	\$2,046.19	\$1,810.35	\$1,605.64
	1-year	\$4,674.92	\$4,674.92	\$3,444.04	\$3,047.17	\$2,702.55
REGIONAL USE						
Terrestrial - South	4-week	\$490.54	\$490.54	\$361.34	\$319.77	\$283.57
	8-week	\$817.58	\$817.58	\$602.35	\$532.94	\$472.66
	13-week	\$944.99	\$944.99	\$696.18	\$615.99	\$546.25
	6-month	\$1,395.68	\$1,395.68	\$1,028.15	\$909.69	\$806.83
	1-year	\$2,419.19	\$2,419.19	\$1,782.19	\$1,576.82	\$1,398.51
Terrestrial - Northeast	4-week	\$329.99	\$329.99	\$243.09	\$215.05	\$190.73
	8-week	\$497.19	\$497.19	\$366.29	\$324.06	\$287.42
	13-week	\$621.49	\$621.49	\$457.81	\$405.12	\$359.26
	6-month	\$917.89	\$917.89	\$676.16	\$598.28	\$530.63
	1-year	\$1,591.01	\$1,591.01	\$1,172.14	\$1,037.06	\$919.81
Terrestrial - Midwest	4-week	\$355.47	\$355.47	\$261.91	\$231.66	\$205.48
	8-week	\$592.45	\$592.45	\$436.47	\$386.20	\$342.54
	13-week	\$740.53	\$740.53	\$545.59	\$482.67	\$428.11
	6-month	\$1,093.70	\$1,093.70	\$805.74	\$712.90	\$632.27
	1-year	\$1,895.75	\$1,895.75	\$1,396.65	\$1,235.61	\$1,095.91
Terrestrial - West	4-week	\$329.99	\$329.99	\$243.09	\$215.05	\$190.73
	8-week	\$545.41	\$545.41	\$401.83	\$355.51	\$315.26
	13-week	\$681.73	\$681.73	\$502.25	\$444.40	\$394.13
	6-month	\$1,006.87	\$1,006.87	\$741.72	\$656.24	\$582.10
	1-year	\$1,745.25	\$1,745.25	\$1,285.77	\$1,137.60	\$1,008.90
Market/City Buy - see main Wild Spot - Audio Commercials Contract Rate Sheet						
Pension & Health Contribution Rate: 20.5%			Discounted P&H Rate: 19.25%			

